

HOW TO DO.

1. Remember that "no man liveth to himself," Rom. 14 : 7.
2. Therefore be as careful for the right use of your blessing as for the getting of it, John 8 : 29.
3. Therefore if you have light, lighten others, Matt. 5 : 16.
4. If you are strong, strengthen others, Rom. 15 : 1.
5. If you are spiritual, restore the stumbling, Gal. 6 : 1.
6. If you know the word, teach it to others, Matt. 3 : 51, 52.
7. If you have wealth, use it for others, I Tim. 6 : 17, 18.
8. All this in an humble way, I Cor. 4 : 6, 7.

These are but a few suggestions. The leader must never take these helps as an exhaustive treatise but as simply suggestive of better things. Adapt the lesson to your audience. Add questions for discussion. Call for comments on the passages read and make clear any teaching which needs emphasis or explanation.

SUCCESSFUL BUSINESS METHODS.

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Under the subject of Successful Business Methods, I should like to mention first as a point we all should weld into our very nature and every day lives more and more :

"Make the serving God our actual *business*. To serve God is our lightest, noblest vocation, while farming, sewing, or teaching school are simply avocations."

Our best friend, Jesus, told his parents one day, "Wist ye not that I must be about my Father's business?" We hear of him going about doing deeds of mercy, helping the sick and the afflicted. A study of his life will show us how to be successful. Let us so live that our toil shall ripen in fruits for Him.

Business is business and not sympathetic promises. This world is a cold place to a young person starting out for himself away from home. Many are the hearts that would be glad for a message of love and comfort, but the Young People's Society is coming so far short in its broad opportunity and mission, which is due to unsystematized work. I wish this speech could impress at least one thing, that each member of the local societies must not overlook the little things, such as greeting the visitors, encouraging the associate members, kneeling during prayer, taking front seats, always being on hand, never tardy, always cheerful and radiant with God's love. These little things lead to greater. When there is to be some work done, the whole society or committee should be united and ready on time to do it. To that end if your society has been looking after its business on the regular devotional evening, abandon that method and have a regular appointed evening for the society's business affairs. The monthly business meeting is a great success to

most all societies. Begin every business meeting and social with song and prayer. Begin on time. A clerk or teacher who is repeatedly tardy stands a first rate chance of discharge. For this very failing, many Christians have become luke warm, cold-hearted, and dyspeptic in their Christian experience. The business meeting should be orderly. It is a time to talk over the needs and ills of the society privately, plan for difficulties, and exchange suggestions. We seldom hear of army generals or political bosses speaking of their troubles and difficulties of their troops to the public. Business principles will not allow it.

The age in which we live is formal, exact, cold-hearted. Hence the church and Young People's Society must spend less time in talking and theorizing, and more in doing and scattering God's love.

Let us be business-like in our efforts for Christ. For example, do not go to town and try to get your ice cream for an Endeavor social at half price, or to ask the orchestra to play several pieces at an entertainment for nothing. It isn't business. These people are made to think less of Christianity by so doing. Pay the full price and invite them to the church services with a happier face and clearer conscience.

Again, we must have wide awake officers to have a wide awake society, and a wide awake lookout committee to scare the drowsiness and carelessness out of the sleepy members. (What will the good Lord do with some of the idle professing Christians?)

Keep all the meetings lively. Do not allow that awful silent waiting. Satan charms the young to his service by constant allurements and excitement. In that he is a successful business man. Instead of selecting the good pastor as president of the society put in some member, who has business tact about him, who has a willing heart to do something, who will see that the other members work, and who will assist the pastor. We as young people must learn to depend less on the pastors. In the devotional meetings, do not ask the pastor to make the opening prayer. He has much else to think about and besides the members should learn to pray more. I do not mean to say to leave the pastors out altogether, but too much dependence upon him, weakens the society.

Another business point is that if your society has sent you here as a delegate, they will expect you to bring a good report. It will be your business to make a good, enthusiastic report of the convention. By so doing you will add vigor to the home society and will fulfill the original intent of conventions.

Traveling business men have their conventions, and they attend on account of the direct personal interest and benefit. We delegates have more than that; we can carry the good things home, if we will. It is our business to do so.

For a society that is nearly dead, I suggest that all the members drive over in a large wagon to North Manchester or to a sister society near by and visit them some evening. The plan gives excellent results.

For a society that has not anything to do, I pray that God may open their eyes to see the field that is all ready for harvest.

For a society that has not done anything outside the church walls during the past two months, I pray God to have mercy on them yet forty days, and that they will talk less and do more.

The reason that some men are rich and some are poor, is very simple, no mystery about it. There is no chance or luck worth having. The society that would prosper must work.

During the late war there was a band of men known as Morgan's raiders who made havoc and destruction everywhere they went. It was a small band, but most thoroughly organized and drilled. Every man was prompt, ready, at his place. Can we do as much if we want success?

In every day business matters, we are very careful. We demand good endorsers for our notes. We dare not trust strangers with our money. For public offices we try to select good men. Why not extend this business idea into our society and church work? Our officers and committee chairmen ought to be persons capable and interested in that particular line of work. I disapprove that plan of putting members on certain committees for fear of their being slighted; and just to equalize the number in each committee. A good society must be well manned or else it will be like a ship at sea with a poor crew and is liable to all disorders. Each committee should read its report at the monthly business meeting. If a committee has done its work well, it should be commended and accepted. If it did no work at all, there is no report to accept. That committee should be censured like the man with only one talent. If after several months, the committees have not accomplished much, the society at its business should bring all such committees to trial, and ask those committees their reasons for a continued existence. A committee of three generally accomplishes more than a committee of five.

Not long ago, I was surprised by receiving a letter from a customer who enclosed the money in a cigarette wrapper. He was not a strict business man, nor a